



Pepsi-Cola Bottling Co. of the Black Hills

P. O. Box 709

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July 19, 2002

Teddy Watson
Associate Director of Marketing
158 Sawpit Lane
Bradbury, CA 91010

Re: Biofriendly's Green Plus Catalyst

Dear Teddy:

Over the past three months, Pepsi-Rapid City has successfully performed a demonstration of Biofriendly's fuel catalyst -- Green Plus. Owned by Admiral Beverage Company based in Worland, Wyoming, we are located in Rapid City, South Dakota and manage and handle the distribution of Pepsi-Cola products throughout the Black Hills region of South Dakota.

As of today, the diesel delivery vehicles we selected for the demonstration have improved their fuel efficiency by an average of 15%. This improvement translates into 15% less diesel fuel consumed, therefore saving us dramatically in dollars at the fuel pump. Over a yearly time period with 15% less fuel consumed, Pepsi-Rapid City will consume 13,116 less gallons of diesel fuel, which means approximately \$14,296.92 will be saved.

We are very pleased with the results we have achieved with Green Plus, and believe Biofriendly can enable any fleet such as ours to run more efficiently while at the same time being more environmentally friendly. We recommend this product not only because of the fuel savings and environmental benefits, but also because of its ease of use. Green Plus is very simple to use, and little of the product is needed to produce rewards. Thanks again for improving our fleet's performance. We look forward to continuing our commitment to Biofriendly and Green Plus in the future.

Sincerely,

Leonard Hernandez
General Manager
Pepsi-Rapid City, South Dakota